



**NEO**  
HOME LOANS

# The NEW approach to your mortgage

## Step 1

### **Discovery**

Before we can give you a mortgage strategy, we ask about your goals and current financial situation.

## Step 2

### **Strategy**

We analyze your financial goals and present you with a Total Cost Analysis - a digital and easy-to-read breakdown of your mortgage options.

## Step 3

### **Execution**

We create a flawless home loan experience for you. Whether you need to close as soon as possible or need more time to prepare.

## Step 4

### **Wealth Maximization**

Getting you into your home is just the first step. Going forward, our goal is to help you maximize your wealth.



Closing your loan is just the start of our relationship



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